



IT Sector Overview – September 2008: IT purchasing trends and expectations

Tracking IT budget and spending plans

A survey among 100 U.S. IT professionals

Study Description

Methodology	Online survey
Data collection period	September 25-26, 2008
Survey audience	IT managers (N = 100) All respondents in this study held positions with budget decision-making authority within their organizations and worked for companies with a minimum of 500 employees. Participants were from a range of industries representative of the U.S.

Study Objectives

Decision Metrics surveyed U.S. IT professionals to assess the current and expected IT spending climate. Specifically, we explored four areas regarding IT budgets and spending.

- Gauge levels at which IT projects have been postponed, frozen, or canceled since onset of recent turmoil in the financial services sector
- Assess overall expectations for 2009 regarding corporate IT budgets and IT staffing levels
- Evaluate IT budgets, the number of vendors involved, and new software implementation
- Understand rate of adoption of IT technologies and major strategic initiatives by level of priority

Tables / Charts Included in This Report

1. Breakdown of survey respondents by industry sector
2. IT-related projects' postponement, freeze, or cancel breakdown since September 8, 2008
3. Corporate budget outlook for IT industry in the coming year
4. Expectation for IT staff headcount changes
5. Estimation for overall IT budget changes
6. IT savings strategies by importance
7. IT strategic initiatives by importance
8. IT technologies by rate of adoption

For additional information on this study or to purchase this report, please contact:

Dan Meichenbaum

Phone: 415.263.6628; Email: dan.meichenbaum@wedbush.com